

2026 General Managers Meeting Agenda

Embassy Suites Golf Resort & Spa Charlotte/Concord

Sunday, March 15, 2026

1:00-6:00- Registration

Location: Registration South

1:00-3:00 pm- NC Association of ABC Boards- Board of Directors Meeting

Location: Fairway

2:30-3:00 pm- Load Buses for Seven Jars Distillery Tour

Location: Front Entrance to Conference Center

3:00-5:00 pm- Seven Jars Distillery Visit and Tasting

6:00- 8:00 pm- Hospitality Reception *You must have a name badge to attend the Reception*

Location: Conference Center Pre-function Area

Monday, March 16, 2026

7:00 am-4:00 pm- Registration

Location: Registration South

8:00-8:15 am- Welcome: Ashley Tillery, NC Association of ABC Boards President

Location: Concord A, B, C, D & E

8:15-9:00 am- NC ABC Commission Update- Hank Bauer, Greg Stallings & Stacey Grier

Location: Concord A, B, C, D & E

9:00-9:45 am- GM Panel- Inventory Best Practices- Greg Stallings, Nancy Gooch & Brian Peter

Location: Concord A, B, C, D & E

10:00 am-12:00 pm- NC Spirits Association Meeting- Walter Jordan- *Members Only*

Location: Kannapolis

9:45-10:15 am- Delivery Efficiency- Madeline Herring, LB &B Associates and Greg Stallings

Location: Concord A, B, C, D & E

10:15-10:30 am- Break

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10:30-11:00 am- HPB Insurance- Workers Compensation- John Pauls, CSP, ARM

Location: Concord A, B, C, D & E

11:00-11:30 am-ACH Presentation- Julie Balckburn, Granville County ABC Board

Location: Concord A, B, C, D & E

11:30 am-12:30 pm- Lunch Provided- *Healthy Buffet includes Fresh Greens with Assorted Toppings & Dressings, Artichoke and Tomato Salad with Herb Vinaigrette, Pickled Sliced Beet and Carrot Salad, Roasted Chicken Breast with Herb Au Jus, Seared Salmon with Lemon Caper Sauce, Rice Pilaf & Seasonal Vegetables*

Location: Concord A, B, C, D & E

12:30-1:15 pm- Budget Workshop- Quinn Wppard, NC ABC Commission

Location: Concord A, B, C, D & E

1:15-1:45 pm- Oaklore Distilling Co.- Jack Shute, Oaklore Distilling Co.

Location: Concord A, B, C, D & E

1:45-2:30 pm-Soju

Location: Concord A, B, C, D & E

2:30-3:00 pm- Tradeshow in Pre-function *You must have a name badge to attend the Tradeshow*

3:00-5:30 pm- Tradeshow *You must have a name badge to attend the Tradeshow*

Location: Concord F, G, H, I & J

6:00-8:00 pm- Dinner (Ticketed)- *Tuscan Dinner includes Tuscan Vegetable Pasta Salad, Caesar Salad, Roasted Corn, Peppers and Red Onion Salad, Vegetarian Minestrone Soup, Chicken Cacciatore, Seared Salmon With Meyer Lemon Basil Relish, Wild Mushroom Risotto with Parmigiano Cheese Tomato Relish, Italian Vegetable Medley & Chefs Assortment of Cakes & Pies* *You must have a name badge to attend the Dinner*

Location: Concord A, B, C, D & E

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Tuesday, March 17, 2026

7:00 am- 4:00 pm- Registration Desk Open for Assistance

Location: Registration South

8:00-8:30 pm- General Session- Legislative Update- Jon Carr, Jordan Price Law Offices & Jason Joyner, Joyner Government Affairs

Location: Concord A, B, C, D & E

8:30-9:00 am- Do's and Don'ts for ABC Board Property- Renee Metz, NC ABC Commission

Location: Concord A, B, C, D & E

9:00-9:30 am- Social Media Regulations- Renee Metz, NC ABC Commission

Location: Concord A, B, C, D & E

9:30-10:00 am- Finding and Keeping Employees- Nakhyia Darby, Mecklenburg County ABC Board

Location: Concord A, B, C, D & E

10:00-10:15 am- Break

10:15-10:45 am- Breakout- POS/IT Providers- Steve Gaskins Consulting

Location: Fairway

10:15-10:45 am- Breakout- POS/IT Providers- Dalcom

Location: Carolina

10:15-10:45 am- Breakout- POS/IT Providers- Carolina Data

Location: Kannapolis

10:45-11:30 am- GM Breakout- Single Store Boards- Nancy Gooch, Artie Shaw & Jeff Sullivan

Location: Carolina

10:45-11:30 am- GM Breakout- Multiple Store Boards- Brantley Uzzell, Bryan Hicks & Lou Sordel

Location: Kannapolis

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11:30 am-12:30 pm- Lunch Provided- Southern Feast Buffet includes Fresh Greens with Assorted Toppings & Dressings, Old Fashioned Slaw, Potato Salad, Southern Fried Chicken, Slowed Roasted Hand Pulled Pork with Spicy BBQ Sauce, Braised Collard Greens, Baked Macaroni & Cheese, Mashed Potatoes, Cornbread Muffins & Buttermilk Biscuits

Location: Concord A, B, C, D & E

12:30-1:00 pm- North Carolina Capital Management Trust-

Location: Concord A, B, C, D & E

1:00-1:30 pm-DMJPS- Back to Basics Accounting Guidance- Jennifer Billstrom, CPA, DMJPS LLC

Location: Concord A, B, C, D & E

1:30-2:00 pm- Erstwhile Mezcal- Juan Ji, Erstwhile Mezcal

Location: Concord A, B, C, D & E

2:00-2:30 pm- Seven Jars Distillery- Ava Thompson, Ava Gardner Trust

Location: Concord A, B, C, D & E

2:30-3:00 pm- Pre-function Tradeshow- *You must have a name badge to attend the Tradeshow*

3:00-5:30 pm- Tradeshow- *You must have a name badge to attend the Tradeshow*

Location: Concord F, G, H, I & J

6:00-10:00 pm- Dinner with DJ/Karaoke (Ticketed)- Savory Dinner includes Tomato and Cucumber Salad with Red Onion Vinaigrette, Spinach Salad with Roasted Mushrooms, Tomatoes, Gorgonzola Cheese, Dressed with Herb Vinaigrette, Wild Rice Salad, Grilled Chicken, Spinach, Tomatoes and Goat Cheese Cream Sauce, Sliced Beef Medallions with Balsamic Glazed Onions, Shrimp Scampi in a White Wine Butter Sauce, Red Bliss Garlic Mashed Potatoes, Steamed Asparagus and Baby Carrots, Chef's Assortment of Cakes & Pies
You must have a name badge to attend the Dinner

Location: Concord A, B, C, D & E

*Agenda is subject to change without notice